

After receiving your requirements, we will respond with our informal offer, based either on available data or will offer to conduct tests.  
To plan your tests please check with our *Guide for Sterility Tests* in INFO.

## DELIVERY PROGRAM

### Demo and Rents:

bench-top PUV or PEF systems are for rent to 3 months rents. It is a customer responsibility to cover bio-work, SteriBeam will offer to credit from 50% 100 % of rental or demo fees to your purchase of our system.

SteriBeam Systems GmbH will design and manufacture a complete "turn-key" PUV or PEF systems to resolve your specific sterilization requirements. The FDA (or EFSA) approval will be a customer responsibility with our technical support.

*Our systems can be delivered in 4 technical categories:*

#1: standard bench-top, pilot or industrial PUV or PEF system with a proven data base for a required usage,

#2: including the "adaptation", which is to turn the system to customer specifics, yet within a scope of the available database; adaptation may include extra costs, to be quoted up-front.

#3: with the first stage as a development of a process or a system (scaling up, untested treated media, etc), within known PUV or PEF processes, yet with a limited data base for a customer application. In this case a customer is to finance the development stage, which conditions will be quoted separately.

#4: Research projects, where customer specifics will require creating a new data base, a search for an appropriate process and hardware, performing basic qualification tests. This stage is to be financed by a customer with non-binding up-front quotes for the final equipment.

Advantages to purchase from SteriBeam and our types of customizing

### Quotations, Payment Terms:

Once test or development results are available, we will send our informal quotation for your future system. After your approval we will e-mail you our signed formal quotation.

Adaptation and development of the system will be quoted in separate offers. Quotes on our standard bench-top systems and non-binding estimates for industrial systems are available independent of tests.

We offer 3 choices of payments:

- # 100% -3% pre-payment via wire transfer,
- # Confirmed Letter of Credit,
- # Down-payment 50% and the rest on FOB

Bench-top systems can be build in 8 to 12 working weeks. Custom systems can take from 4 to 8 months because of custom design and because a delivery time of our sub-systems range from 2 to 4 months.  
After sale support can be sub-contracted to your local service company.

Delivery, After-Sale Support

### Terms of Sale

Our payment terms, warranties, repairs, returns, responsibilities during rents, etc are in our Terms of Sale referred in each our formal offer.

A customer order is the contractual agreement with our Terms of Sale posted in INFO.

SteriBeam Systems GmbH

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